

Message Text

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ACTION NEA-10

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TO SECSTATE WASHDC 2223

USDOC WASHDC

UNCLAS JIDDA 5885

DEPT PASS TO OSAA/TREASURY

E.O. 11652: N/A

TAGS: BTIO, SA

SUBJECT: TRADE OPPORTUNITY

1. DR. JALLEL SAIF, CHIEF OF TRAFFIC, TECHNICAL DEPARTMENT, MINISTRY OF INTERIOR, IS INTERESTED IN OBTAINING A CONTRACTOR TO SET UP A CENTRALIZED RECORD SYSTEM FOR THE TRAFFIC DEPARTMENT AT RIYADH. THE SYSTEM WOULD BE COMPUTERIZED AND WOULD HANDLE SUCH INFORMATION AS DRIVER'S LICENSES, VEHICLE REGISTRATION, ACCIDENT RECORDS AND HIGHWAY PATROL FILES FOR ALL OF SAUDI ARABIA. THE PROJECT WOULD REQUIRE TECHNICAL ASSISTANCE AND MANAGEMENT OVERSIGHT FROM PLANNING TO ACTUAL OPERATION AND BEYOND.

2. DR. SAIF WILL BE VISITING U.S. FROM SEPTEMBER 13-30. HE WILL ATTEND THE INTERNATIONAL ASSOCIATION OF CHIEFS OF POLICE CONFERENCE IN DENVER SEPTEMBER 13-19, AND TENTATIVELY PLANS TO VISIT THE NORTHWESTERN TRAFFIC INSTITUTE IN CHICAGO SEPTEMBER 20-25, FOLLOWED BY A 3 OR 4 DAY LAYOVER IN WASHINGTON, D. C. AT THE SAUDI MILITARY ATTACHE'S OFFICE. HE WILL BRING ALL THE PARTICULARS WITH HIM, AND HOPES TO MEET WITH SERIOUSLY INTERESTED U.S. CONTRACTORS AS WELL AS VIEW A FUNCTIONING DATA SYSTEM IN ACTION.

3. DR. SAIF RECEIVED HIS PHD. IN TRAFFIC ENGINEERING FROM MICHIGAN STATE UNIVERSITY AND HAS VISITED THE U.S.

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ON NUMEROUS OCCASIONS. ONE RECENT VISIT WAS TO OBSERVE THE

OPERATIONS OF STATE HIGHWAY PATROL SYSTEMS AS A MODEL FOR
A SR 900 MILLITN PROJECT TO ESTABLISH A NATION-WIDE SAUDI
HIGHWAY PATROL, WHICH IS NOT IN PROGRESS. HE IS IMMERSSED
IN A SEA OF UNCATALOGUED STATISTICS, AND IS EAGER TO IN-
CORPORATE THEM INTO A CENTRALIZED SYSTEM.

4. ACTION REQUESTED: CONTACT INTERESTED CONTRACTORS WHO
WILL BE ABLE TO MEET WITH SAIF DURNING HIS STAY IN THE U.S.
A COPY OF HIS ITINERARY WILL BE FORWARDED WHEN OBTAINABLE.
HORAN

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NNN

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